

Lowe Lippmann



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— Ray Finck, Manager of Information Systems, Lowe Lippmann

INDUSTRY

Financial Services

COUNTRY

Australia

PRODUCT TYPE

TRITON® Web & Email Security

SIZE

110 users

SECURITY ISSUE

Malware Security Measures

OVERVIEW

[Lowe Lippmann](#), located in Melbourne, Australia, is one of the city’s premier, medium-sized chartered accountancy and business advisory practices. Founded in 1947, the company offers a wide variety of traditional and specialized services to keep up with diverse client requirements. Clients represent a broad range of industries varying in size from small companies to those with annual revenues in excess of \$100 million.

CHALLENGE

In 2007, Lowe Lippmann was experiencing problems with its email and Web security. A rising tide of unsolicited email was accounting for more than 88 percent of all traffic. Spam was restricting and delaying the flow of legitimate client traffic. Its staff was experiencing poor email performance, impacting the quality of service they were able to provide to clients. In addition, as staff browsed the Web on company computers, they were unintentionally downloading malicious code.

“We have around 100 Web users spread across two adjacent buildings. Many of them are Generation Y who expect to be able to use the Web for anything they want. At the time, we had no restrictions on Web use, and we ended up experiencing multiple

instances of malicious code entering the network. We needed an extra layer of security that was able to block such code before it could even come into the organization.”

— Finck

What Finck wanted was a way of screening websites before staff could access them — something that would alert IT to potential Web dangers and would block known malware-infected sites. He also wanted a solution that would eliminate the company’s growing spam problem.

SOLUTION

Lowe Lippmann turned to Forcepoint™ TRITON Web and Email Security.

“We did not consider going to anything else. When we looked at the Forcepoint TRITON Web Security interface, it seemed to have exactly what we wanted. We also saw tremendous value in moving toward a unified content security solution provided by one vendor for greater security and easier administration. It made it an easy decision.”

— Finck



TRITON Web and Email Security were quickly installed, providing protection for all Lowe Lippmann Web users across its two sites. According to Finck, implementing both products was a painless and trouble-free process.

RESULTS

As for spam problems, the amount of spam reaching the network immediately dropped from 88 percent of all traffic to less than 1 percent. To date, no malicious code has entered through the cloud-based email solution. Finck used the introduction of TRITON Web Security to initiate changes to the company's Web access policies. TRITON Web Security enabled the company to control employee use and access to various websites and Web social networking applications. He chose to exclude gaming, pornographic, and hate sites plus some social networking sites. Other social sites such as Facebook are available to staff members with specific usage policies.

"More and more companies are seeing a direct business need for it. For example, the Institute of Chartered Accountants has a young accountants' forum on Facebook. It is work-related, so we needed to open it up."

— Finck

Giving access during non-work hours also means that staff does not feel that the policy is too draconian, and they have been more willing to accept policies built around other social networking sites.

"We do not block too much because we know Forcepoint is helping us to enable the safe usage of these sites that are very dynamic in nature. We are constantly reviewing sites. Access will continue to be tweaked over time. It is one of the things I like most about the product. It is very easy to implement policies."

— Finck

The Forcepoint security solution delivered terrific results on all fronts. As soon as TRITON Web Security went live, it began protecting the company's network. Every time a staff member attempts to access a website, TRITON scans the content in milliseconds. Users are given access to the site only after the solution confirms that there are no known issues associated with the destination website.

"Ultimately, we are very happy with the Forcepoint products. Forcepoint TRITON Email Security is doing its job and stopping any problems before they reach our server. Now we have introduced the same kind of thing for our Web users with Forcepoint TRITON Web Security. Since implementing the Web security solution, we have seen the number of security incidents decline."

— Finck

Lowe Lippmann has relied on Forcepoint security solutions since 2004.

CONTACT

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